

Hidden in the Fine Print: You Need To Identify Big Risks Before Signing The Contract.

A tenant rep works exclusively for **you**, not the landlord. See what's at stake when you sign without one.

Critical Risk


Broad liability exposure and fundamental shifts in rights. Counsel review strongly recommended.

Financial Exposure

Unfavorable NNN terms and operational constraints requiring active management.

Compliance Gaps

Missing provisions and drafting errors that must be corrected via Ratification Agreement.

 Real case: A fully executed lease for over **40,000 SF / 60-month NNN** required a post-execution review memo in March 2026, revealed **5 critical, 7 significant, 6 moderate, and 4 minor issues**, all avoidable with proper **tenant representation**.

This service is provided for business and negotiation purposes. It does not constitute legal advice. Issues flagged should be reviewed with qualified Arizona commercial real estate counsel before execution.



Our Difference Is Your Advantage

Don't review risks after signing — prevent them before. A tenant rep protects your interests from day one.



Exclusive Representation

We work solely for tenants — never the landlord. Your goals are our only priority.



Lease Review & Negotiation

We identify critical risks, ambiguities, and missing provisions *before* you sign.




Critical Dates & Compliance

We set up rent monitoring, notice requirements, and key deadline tracking.

Commercial Real Estate Group of Tucson, LLC

Our Difference is your Advantage

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This Memo Is a Warning

The lease issues identified post-execution required Arizona commercial real estate counsel review. Proactive tenant representation is almost always less expensive and less risky than trying to correct problems after a lease has already been signed. A qualified tenant representative helps prevent these issues before they occur.

Contact Us Today